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Dent County Fall Festival

The Dent County Fall Festival is this month. Join fellow businesses and members of the community for a weekend of fun activities, rides, contests, and more.

The festivities begin on Wednesday the 20th with Church Night. Area youth groups will be leading the event and admission is free.

Thursday evening is the

Miss Dent County competition beginning at 7:00 p.m. entry fee is \$2 per person. Kids under 12 are free.

The Lawn and Garden Tractor Pulling contest begins at 7:00 pm on Friday. The cost is \$6 to attend the event. Kids under 12 are free.

Saturday the exciting Demolition Derby at 7:00 pm. The cost is \$6. Kids under 12 free.

**Fall Festival
August
20 - 23**

You can attend the Tractor Pull or the Demo Derby, while the kids enjoy the rides. **A great family weekend!**



SACOC Fundraiser Golf Tournament

The annual SACOC Golf Tournament fundraiser will be held September 27th. The Golf Tournament is an annual fundraiser that supports the mission of the Chamber of Commerce.

Through funds raised we are better able to promote our community through stimulating tourism and assisting those in relocation decisions for

home or business. The Chamber is currently seeking out sponsors to assist in this endeavor. Sponsor levels are:

- Diamond-\$1000
- Platinum-\$500
- Gold-\$250
- Silver-\$100
- Bronze-\$50

Fidelity Communications will be this year's Dinner Sponsor

This is your chance to have fun while showing your support by committing to be a sponsor or by signing up yourself or employees to play in this year's tournament.

We look forward to your participation and to promoting our community together.

(see side column for more information)

Golf Fundraiser Sponsorships

- Sponsors will be recognized with signage on the course, at the banquet, and in media
- If you would prefer to donate a prize in lieu of a sponsorship, that is also appreciated
- If you have any questions, contact the Chamber office at 729-6900

Thank you sponsors of the Mystery Dinner!

Bank of Salem
Wal-Mart
Embarq
US Foodservice
KSMO Radio
ABS

Edward Jones
Progressive Ozark Bank
Progressive Financial Group
Town & County Bank
VIP Properties
American Tool Works
AW Huber

Country Mart
Pizza Inn
Salem News
South Town Furniture
Farmer's Insurance
The Beehive
Designing Ideas

Salem TCRC to Provide Professional Development

Need to polish your professional skills? Try out one of these new classes at the TCRC

University of Missouri Extension Telecenter Network will provide professional development training to area leaders and professionals. Classes meet at the Salem TCRC, located in the Salem Freedom Activity Center. The fee for each course is \$45.

These Courses provide an opportunity for professionals to improve skills over one or all of the following areas:

- Time Management (Aug 21 & 28; 6:30-8:30pm)
- Motivation (Aug 25 & Sep 8; 8:30am-Noon)
- Presentations: Preparing, Developing, and Delivering (Sep 4, 11, & 18; 6:30-8:30pm)
- Organizational Behavior (Sep 15& 22; 8:30 am-Noon)
- Interpersonal Communication (Sep 29 & Oct 6; 8:30 am-Noon)
- Organizationl Communication (Oct 20& 27; 8:30 am-Noon)
- Change Management (Nov 3 & 10; 8:30 am-Noon)
- Strategic Decision Making (Nov 17 & 24; 8:30 am-Noon)
- Coaching (Dec 1 & 8; 8:30 am-Noon)
- Business Etiquette (Dec 15 & 22; 8:30 am-Noon)

The program will provide the participants with practical skills needed to grow as leaders. For detailed course descriptions, please e-mail leas@missouri.edu or call 729-8163.

August Membership Meeting
 August 13th Noon - Salem TCRC

Joe Brand, of Edward Jones, will be speaking on planning for retirement, investment options, etc. This is a great resource for any business person or owner who is looking toward the future.

Please e-mail the Chamber at chamber@salemco.com or call the office at 729.6900 to reserve your meal and seat at the luncheon. RSVP's are accepted until Noon on the 11th of August in order to better plan the event.

Yard of the Month

Congratulations!

David and Joyce Gray
 July "Yard of the Month"
 4 North Missouri Ave

Winners receive a \$50 Wal-Mart gift card
 This is the last month of the contest for the summer of 2008. Look for new winners May 2009.



Buy some yummy fruits and veggies and learn about the MU Extension.

Extension Day at the Farmers' Market

Stop by the Salem Farmers' Market on August 5th for a cookout and chance to meet and visit with Dent County extension staff and council members. Learn about the programs they offer—from agriculture, nutrition, community development, 4-H and more. See local 4-H projects

and demonstrations. Bring your farm and garden questions—their new regional agronomy and horticulture specialists will be at the market to answer your questions. And don't forget about the great locally grown produce for sale from area farmers!

Where: Salem Farmers' Market Pavilion (behind the Chamber office)

When: Tuesday, August 5th 3:00-6:00 pm.

What: BBQ, exhibits, demonstrations, and giveaways with the extension staff.

Recycle Day

The monthly recycle day (held the 3rd Saturday each month) will be the 16th.

Tin/steel cans, and glass and plastic bottles are accepted and can be taken to the corner of 3rd and Grand from 9 am-1pm.

Please empty all jugs and bottles, discard caps and lids, and flatten to save space.

Also, magazines and catalogs can be placed on the curb for pick-up on this day as well.

Jo Ann Emerson Staff - Darren Lingle
Will be at the Chamber office at 200 S. Main on
Monday, August 25 from 3:00 p.m. to 4:00 p.m.

Welcome New Chamber Member!

Welcome Farmer's Insurance!

Randall Vaughan

1130 S Main St.

Phone: 573.729.9445

Welcome! We are thrilled to have you as a member of the Salem Area Chamber of Commerce!

Country Music Dances

The City of Salem hosts Friday night dances every Friday night from 7-10pm. Admission is by donation. All ages are welcome and the event is alcohol free.

The August 2008 line-up is:

- August 1st—The Misfits
- August 8th—Barefoot Linda
- August 15th—Devil's Elbow Symphony
- August 22nd—The Misfits
- August 29th—Devil's Elbow

When meeting someone new, a strong handshake establishes you as confident, competent, and someone worthy of respect.



The new website is now online!
Check it out at:
www.salemissouri.com



Economy Corner: gas prices and your wallet

Everyone knows that gas is expensive. You feel the pain in your wallet every time you fill up.

Here are a few tips to keep those precious dollars in your pockets, instead of your gas tank:

- Drive the speed limit. Going 60 instead of 65 or 70 will increase your MPG.
- Reschedule your work week to work 4, 10-hour days and reduce your gas input by 20%.
- Don't idle in your car. If you are waiting for someone, open the windows and shut off the car. Idling has 0 MPG because you aren't moving.
- Keep an eye on world events. When something drastic happens, such as a hurricane or an issue in the Middle East, fill up your tank on your way home from work. You'll beat the increase in prices and the extra pennies will start to add up.

Director's Corner,

I have been very fortunate for the past few weeks to have a summer intern volunteering her summer to help me in the Chamber office. I would like to take this opportunity to thank Sarah Schmidt for her hard work and willingness to work on any task needing accomplished. This newsletter being one of those tasks, for the most part. I am always impressed when someone is not only willing but anxious, to completely volunteer their time, getting nothing in return. It somehow renews our faith in people, society and today's youth. If you have not done so yet, please take a few minutes to check out our new website at www.salemmo.com, go in to the business directory or membership directory to proof the information posted along with your business listing. If you find an error or change that needs correcting, please let me know and I will get that corrected immediately.

Patty Shults

Salem Area Chamber of Commerce

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E-mail: chamber@salemmo.com

We're on the web!
www.salemmissouri.com

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August 2008 Calendar of Events

August 2 - Salem Saddle Club Horse Show
August 2 - Cruise-In
August 5 - "Mother Goose Wet and Wild"
August 9 - Kids Trout Tournament
August 9-10 - Mixed Golf Tournament
August 14 - First Day of School
August 16 - Kids Free Fishing Day
August 16-17 - Fly Fishing Clinic
August 20-23 - Dent County Fall Festival
August 23 - Live Hummingbird Banding
August 25 - Jo Ann Emerson Staff-Chamber Office
August 30 - Dent County Saddle Club Horse Show

Thank you to all who supported the mystery dinner whether through a sponsorship or by attending. We had roughly 120 people attend, while raising \$3,225.00 for the Chamber. A special thank you to all of the sponsors, cast and committee members that helped with planning, setup, the event itself, and clean up. We look forward to more fantastic fundraisers in the future!